|                             | Budget<br>2020-2021 | Estimated Actual<br>2020-2021 | Proposed Budget<br>2021-2022 |
|-----------------------------|---------------------|-------------------------------|------------------------------|
| INCOME:                     |                     |                               |                              |
| Membership Dues             | \$225,000           | \$209,595                     | \$219,600                    |
| Late Fees                   | \$1,500             | \$0                           | \$1,000                      |
| Guest and Party Fees        | \$6,000             | \$2,105                       | \$3,000                      |
| Swim/Dive Registration      | \$30,000            | \$12,800                      | \$25,000                     |
| Swim/Dive Concessions       | \$2,750             | \$0                           | \$1,000                      |
| Interest Income             | \$110               | \$55                          | \$75                         |
| Membership Transfer Fees    | \$2,000             | \$1,200                       | \$3 <i>,</i> 500             |
| Miscellaneous               | \$400               | \$425                         | \$425                        |
| TOTAL INCOME                | \$267,760           | \$226,180                     | \$253,600                    |
| GENERAL                     |                     |                               |                              |
| Electrical - Dominion Power | \$6,900             | \$8,085                       | \$8,500                      |
| Water/Sewer - FFCWA         | \$3,200             | \$1,200                       | \$2,000                      |
| Refuse                      | \$2,500             | \$1,900                       | \$2,500                      |
| Telephone/Internet          | \$1,300             | \$1,600                       | \$1,600                      |
| Total General Expenses      | \$13,900            | \$12,785                      | \$14,600                     |
| MAINTENANCE                 |                     |                               |                              |
| Building                    | \$5,000             | \$5,055                       | \$5,500                      |
| Pool                        | \$15,000            | \$5,926                       | \$5,000                      |
| Supplies/Pool Games         | \$250               | \$0                           | \$250                        |
| Electrical                  | \$250               | \$1,500                       | \$2,000                      |
| Furniture                   | \$1,000             | \$0                           |                              |
| Play Area/Basketball/Tennis | \$250               | \$3,370                       | \$5,000                      |
| Grounds                     | \$12,500            | \$8,500                       | \$10,000                     |
| Tree work                   | \$3,500             | \$500                         | \$2,500                      |
| Total Maintenance           | \$37,750            | \$24,851                      | \$30,250                     |
| TENNIS PROGRAM              |                     |                               |                              |
| Professional Fees           | \$0                 | \$0                           | \$0                          |
| Socials                     | \$100               | \$0                           | \$100                        |
| Tennis Keys                 | \$150               | \$0                           | \$150                        |
| Miscellaneous               | \$550               | \$580                         | \$600                        |
| Total Tennis                | \$800               | \$580                         | \$850                        |
|                             |                     |                               |                              |

| SOCIAL                       |                 |                                |           |
|------------------------------|-----------------|--------------------------------|-----------|
| Pre-teen/ Teen/ Adult&Family | \$11,000        | \$3 <i>,</i> 650               | \$10,000  |
| Hayride                      | \$2,750         | \$0                            | \$0       |
| Total Social                 | \$13,750        | \$3,650                        | \$10,000  |
|                              |                 |                                |           |
| OPERATIONS                   |                 |                                |           |
| Pool Management              | \$87,000        | \$87,658                       | \$95,283  |
| September Weekends           | \$87,000        | 507,105                        | \$4,800   |
| Pool-Non Contract Items      | \$1,250         | \$432                          | \$4,800   |
| Permits and Licenses         | \$850           | \$982                          | \$1,100   |
| Total Operations             | \$89,100        | \$982                          | \$101,933 |
|                              | \$89,100        | Ş89,072                        | \$101,955 |
| ADMINSTRATION                |                 |                                |           |
| Legal                        | \$500           | \$0                            | \$500     |
| Tax Prep and Review Report   | \$1,500         | \$500                          | \$750     |
| Reserve Study                | \$5,000         | \$0                            | \$4,500   |
| Administrator                | \$8,000         | \$8,000                        | \$8,000   |
| Membership                   | \$3,500         | \$3,500                        | \$3,000   |
| Printing/Postage/Supplies    | \$600           | \$1,143                        | \$1,000   |
| Bank Charges                 | \$50            | \$0                            | \$50      |
| Real Estate Taxes            | \$3,000         | \$2,960                        | \$3,250   |
| Property Taxes               | \$400           | \$300                          | \$400     |
| Income Taxes                 | \$900           | \$755                          | \$900     |
| Insurance                    | \$8,000         | \$14,155                       | \$14,500  |
| Board Awards and Gifts       | \$1,200         | \$1,800                        | \$1,800   |
| Website                      | \$300           | \$300                          | \$325     |
| Miscellaneous                | \$400           | \$600                          | \$500     |
| Total Administration         | \$33,350        | \$34,013                       | \$39,475  |
| SWIM and DIVE TEAM           |                 |                                |           |
| Contract Fees                | \$28,000        | \$15,600                       | \$28,000  |
| Swim Lane Flags              | <i>\$20,000</i> | <i><b>J</b></i> <b>13</b> ,000 | \$500     |
| Food and Other Expenses      | \$8,000         | \$1,073                        | \$2,000   |
| Total Swim and Dive Team     | \$36,000        | \$16,673                       | \$30,500  |
|                              |                 | <i>\</i>                       |           |
| TOTAL OPERATING EXPENSES     | \$224,650       | \$181,624                      | \$227,608 |

| NET INCOME BEFORE<br>RESERVE CONTRIBUTION & CAPITAL |          |          |                       |
|---|----------|----------|-----------------------|
| EXENDITURES   | \$43,110 | \$44,556 | \$25,992              |
| LESS: RESERVE CONTRIBUTION                          | \$43,110 | \$41,856 | \$25,500              |
| NET OPERATING INCOME                                | \$0      | \$2,700  | \$492                 |
| RESERVE ASSETS                                      |          |          |                       |
| Money Market<br>Cert. of Deposit                    |          |          | \$154,063<br>\$72,000 |
| =   |          |          | <i></i>               |
| TOTAL RESERVE ASSETS (01 MAR 2021)                  |          |          | 226,063               |

|                                     | RESERVE CAPITAL EXPENDITURES |    |          |     |                   |
|-------------------------------------|------------------------------|----|----------|-----|-------------------|
|                                     | Budget                       |    | Actuals  |     | Proposed Budget   |
|                                     | 2020-2021                    | 20 | 020-2021 |     | 2021-2022         |
| CAPITAL EXPENDITURES:               |                              |    |          |     |                   |
| Pool resurface                      |                              |    | \$77,200 |     |                   |
| Parking resurface                   | \$25,000                     |    |          |     |                   |
| Furniture                           | \$18,000                     |    |          |     | \$30 <i>,</i> 359 |
|                                     |                              |    |          |     |                   |
| TOTAL CAPITAL EXPENDITURES          | \$43,000                     |    | \$77,200 | \$0 | \$30,359          |
|                                     |                              |    |          |     |                   |
| PROJECTED RESERVE VALUE             |                              |    |          |     |                   |
| Reserve Value (31 MAR 2020 or 2021) |                              |    | 261,407  |     | \$226,063         |
| Less Capital Expenditures           |                              | \$ | 77,200   |     | \$30 <i>,</i> 359 |
| FY21 - FY22 Reserve Contribution    |                              | \$ | 41,856   |     | \$25,500          |
|                                     |                              |    |          |     |                   |
| Final Reserve Value                 |                              | \$ | 226,063  |     | \$221,204         |
|                                     |                              |    |          |     |                   |
| OPERATING CASH BALANCE              |                              |    |          |     |                   |
| Beginning Cash Balance (01 MAR 21)  |                              |    |          |     | \$154,350         |
| Net Operating Income                |                              | \$ | -        |     | \$492             |
| ENDING OPERATING CASH BALANCE       |                              | \$ | 154,350  |     | \$154,842         |
| TOTAL ASSETS (RESERVE & OPERATIN    | G CASH)                      | \$ | 380,413  |     | \$376,046         |