PINECREST SWIM AND TENNIS CLUB, INC. FISCAL YEAR 2020-2021 PROPOSED BUDGET

INCOME: Membership Dues 212,500 212,500 225,000 Late Fees 1,200 3,225 1,500 Guest and Party Fees 6,000 5,665 6,000 Swim/Dive Registration 29,450 33,200 30,000 Swim/Dive Concessions 2,500 3,900 2,750 Interest Income 150 120 110 Social/Year-end Party 1,000 0 0 Miscellaneous 400 430 400 Miscellaneous 400 430 400 TOTAL INCOME 255,200 261,240 267,760 GENERAL Electrical - Dominion Power 7,800 6,700 6,900 Water/Sewer - FFCWA 3,000 3,100 3,200 Refuse 2,000 2,350 2,500 Telephone/Internet 1,250 1,225 1,300 Total General Expenses 14,050 13,375 13,900 MAINTENACE Building		Budget 2019-2020	Estimated Actual 2019-2020	Proposed Budget 2020-2021
Late Fees 1,200 3,225 1,500 Guest and Party Fees 6,000 5,665 6,000 Swim/Dive Registration 29,450 33,200 30,000 Swim/Dive Concessions 2,500 3,900 2,750 Interest Income 150 120 110 Social/Year-end Party 1,000 0 0 Membership Transfer Fees 2,000 2,200 2,000 Miscellaneous 400 430 440 Miscellaneous 400 430 400 TOTAL INCOME 255,200 261,240 267,760 GENERAL Electrical - Dominion Power 7,800 6,700 6,900 Water/Sewer - FFCWA 3,000 3,100 3,200 Refuse 2,000 2,350 2,500 Telephone/Internet 1,250 1,225 1,300 Total General Expenses 14,050 13,375 13,900 MAINTENANCE Building 5,000 2,350 <	INCOME:			
Guest and Party Fees 6,000 5,665 6,000 Swim/Dive Registration 29,450 33,200 30,000 Swim/Dive Concessions 2,500 3,900 2,750 Interest Income 150 120 110 Social/Year-end Party 1,000 0 0 Membership Transfer Fees 2,000 2,200 2,000 Miscellaneous 400 430 400 TOTAL INCOME 255,200 261,240 267,760 CENERAL Electrical - Dominion Power 7,800 6,700 6,900 Water/Sewer - FFCWA 3,000 3,100 3,200 Refuse 2,000 2,350 2,500 Telephone/Internet 1,250 1,225 1,300 Total General Expenses 14,050 13,375 13,900 MAINTENANCE Building 5,000 2,350 5,000 Pool 5,000 3,500 250 Electrical 250 0 250 <td>•</td> <td>•</td> <td></td> <td></td>	•	•		
Swim/Dive Registration 29,450 33,200 30,000 Swim/Dive Concessions 2,500 3,900 2,750 Interest Income 150 120 110 Social/Year-end Party 1,000 0 0 Membership Transfer Fees 2,000 2,200 2,000 Miscellaneous 400 430 400 TOTAL INCOME 255,200 261,240 267,760 GENERAL Electrical - Dominion Power 7,800 6,700 6,900 Water/Sewer - FFCWA 3,000 3,100 3,200 Refuse 2,000 2,350 2,500 Telephone/Internet 1,250 1,225 1,300 Total General Expenses 14,050 13,375 13,900 MAINTENANCE Building 5,000 2,350 5,000 Supplies/Pool Games 300 75 250 Electrical 250 0 250 Furniture 1,000 0 1,000		•		
Swim/Dive Concessions 2,500 3,900 2,750 Interest Income 150 120 110 Social/Year-end Party 1,000 0 0 Membership Transfer Fees 2,000 2,200 2,000 Miscellaneous 400 430 400 TOTAL INCOME 255,200 261,240 267,760 GENERAL Electrical - Dominion Power 7,800 6,700 6,900 Water/Sewer - FFCWA 3,000 3,100 3,200 Refuse 2,000 2,350 2,500 Telephone/Internet 1,250 1,225 1,300 Total General Expenses 14,050 13,375 13,900 MAINTENANCE Building 5,000 2,350 5,000 Pool 5,000 5,425 15,000 Supplies/Pool Games 300 75 250 Electrical 250 0 250 Furniture 1,000 0 1,000	•	•	•	
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Social/Year-end Party 1,000 0 0 Membership Transfer Fees 2,000 2,200 2,000 Miscellaneous 400 430 400 TOTAL INCOME 255,200 261,240 267,760 GENERAL Electrical - Dominion Power 7,800 6,700 6,900 Water/Sewer - FFCWA 3,000 3,100 3,200 Refuse 2,000 2,350 2,500 Telephone/Internet 1,250 1,225 1,300 Total General Expenses 14,050 13,375 13,900 MAINTENANCE Building 5,000 2,350 5,000 Pool 5,000 5,425 15,000 Supplies/Pool Games 300 75 250 Electrical 250 0 250 Furniture 1,000 0 1,000 Play Area/Basketball/Tennis 250 50 250 Grounds 7,900 12,594 12,500	•		•	
Membership Transfer Fees 2,000 2,200 2,000 Miscellaneous 400 430 400 TOTAL INCOME 255,200 261,240 267,760 GENERAL Electrical - Dominion Power 7,800 6,700 6,900 Water/Sewer - FFCWA 3,000 3,100 3,200 Refuse 2,000 2,350 2,500 Telephone/Internet 1,250 1,225 1,300 Total General Expenses 14,050 13,375 13,900 MAINTENANCE Building 5,000 2,350 5,000 Pool 5,000 5,425 15,000 Supplies/Pool Games 300 75 250 Electrical 250 0 250 Furniture 1,000 0 1,000 Play Area/Basketball/Tennis 250 50 250 Grounds 7,900 12,594 12,590 Tree work 3,500 3,500 3,500 <				
Miscellaneous 400 430 400 TOTAL INCOME 255,200 261,240 267,760 GENERAL Electrical - Dominion Power 7,800 6,700 6,900 Water/Sewer - FFCWA 3,000 3,100 3,200 Refuse 2,000 2,350 2,500 Telephone/Internet 1,250 1,225 1,300 Total General Expenses 14,050 13,375 13,900 MAINTENANCE Building 5,000 2,350 5,000 Pool 5,000 5,425 15,000 Supplies/Pool Games 300 75 250 Supplies/Pool Games 300 75 250 Electrical 250 0 250 Furniture 1,000 0 1,000 Play Area/Basketball/Tennis 250 50 250 Grounds 7,900 12,594 12,500 Tree work 3,500 3,500 3,500 3,500 Total Maintenance 23,200	•	•	_	
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GENERAL Electrical - Dominion Power 7,800 6,700 6,900 Water/Sewer - FFCWA 3,000 3,100 3,200 Refuse 2,000 2,350 2,500 Telephone/Internet 1,250 1,225 1,300 Total General Expenses 14,050 13,375 13,900 MAINTENANCE Building 5,000 2,350 5,000 Pool 5,000 5,425 15,000 Supplies/Pool Games 300 75 250 Electrical 250 0 250 Furniture 1,000 0 1,000 Play Area/Basketball/Tennis 250 50 250 Grounds 7,900 12,594 12,500 Tree work 3,500 3,500 3,500 Total Maintenance 23,200 23,994 37,750 TENNIS PROGRAM Professional Fees 0 0 0 Socials 100 0 <td< td=""><td>-</td><td></td><td></td><td></td></td<>	-			
Electrical - Dominion Power 7,800 6,700 6,900 Water/Sewer - FFCWA 3,000 3,100 3,200 Refuse 2,000 2,350 2,500 Telephone/Internet 1,250 1,225 1,300 Total General Expenses 14,050 13,375 13,900 MAINTENANCE Building 5,000 2,350 5,000 Pool 5,000 5,425 15,000 Supplies/Pool Games 300 75 250 Electrical 250 0 250 Electrical 250 0 250 Electrical 250 50 250 Grounds 7,900 12,594 12,500 Tree work 3,500 3,500 3,500 Total Maintenance 23,200 23,994 37,750 TENNIS PROGRAM Professional Fees 0 0 0 0 0 Tennis Keys 250 656 150 Miscellaneous 500 5,612 550 Total Tennis 850 6,268 800 SOCIAL Pre-teen/Teen/Adult&Family 9,200 10,658 11,000 Hayride 2,900 2,512 2,750	TOTAL INCOME	255,200	261,240	267,760
Water/Sewer - FFCWA 3,000 3,100 3,200 Refuse 2,000 2,350 2,500 Telephone/Internet 1,250 1,225 1,300 Total General Expenses 14,050 13,375 13,900 MAINTENANCE Building 5,000 2,350 5,000 Pool 5,000 5,425 15,000 Supplies/Pool Games 300 75 250 Supplies/Pool Games 300 75 250 Flectrical 250 0 250 Furniture 1,000 0 1,000 Play Area/Basketball/Tennis 250 50 250 Grounds 7,900 12,594 12,500 Tree work 3,500 3,500 3,500 Total Maintenance 23,200 23,994 37,750 TENNIS PROGRAM Professional Fees 0 0 0 Socials 100 0 100 Tennis Keys 2	GENERAL			
Refuse 2,000 2,350 2,500 Telephone/Internet 1,250 1,225 1,300 Total General Expenses 14,050 13,375 13,900 MAINTENANCE Building 5,000 2,350 5,000 Pool 5,000 5,425 15,000 Supplies/Pool Games 300 75 250 Supplies/Pool Games 300 75 250 Electrical 250 0 250 Furniture 1,000 0 1,000 Play Area/Basketball/Tennis 250 50 250 Grounds 7,900 12,594 12,500 Tree work 3,500 3,500 3,500 Total Maintenance 23,200 23,994 37,750 TENNIS PROGRAM Professional Fees 0 0 0 Socials 100 0 100 Tennis Keys 250 656 150 Miscellaneous 5,612	Electrical - Dominion Power	7,800	6,700	6,900
Telephone/Internet 1,250 1,225 1,300 Total General Expenses 14,050 13,375 13,900 MAINTENANCE Building 5,000 2,350 5,000 Pool 5,000 5,425 15,000 Supplies/Pool Games 300 75 250 Electrical 250 0 250 Furniture 1,000 0 1,000 Play Area/Basketball/Tennis 250 50 250 Grounds 7,900 12,594 12,500 Tree work 3,500 3,500 3,500 Total Maintenance 23,200 23,994 37,750 TENNIS PROGRAM Professional Fees 0 0 0 Socials 100 0 100 Tennis Keys 250 656 150 Miscellaneous 500 5,612 550 Total Tennis 850 6,268 800 SOCIAL	Water/Sewer - FFCWA	3,000	3,100	3,200
MAINTENANCE 13,900 Building 5,000 2,350 5,000 Pool 5,000 5,425 15,000 Supplies/Pool Games 300 75 250 Electrical 250 0 250 Furniture 1,000 0 1,000 Play Area/Basketball/Tennis 250 50 250 Grounds 7,900 12,594 12,500 Tree work 3,500 3,500 3,500 Total Maintenance 23,200 23,994 37,750 TENNIS PROGRAM Professional Fees 0 0 0 Socials 100 0 100 Tennis Keys 250 656 150 Miscellaneous 500 5,612 550 Total Tennis 850 6,268 800 SOCIAL Pre-teen/ Teen/ Adult&Family 9,200 10,658 11,000 Hayride 2,900 2,512 2,512 2,7	Refuse	2,000	2,350	2,500
MAINTENANCE Building 5,000 2,350 5,000 Pool 5,000 5,425 15,000 Supplies/Pool Games 300 75 250 Electrical 250 0 250 Furniture 1,000 0 1,000 Play Area/Basketball/Tennis 250 50 250 Grounds 7,900 12,594 12,500 Tree work 3,500 3,500 3,500 Total Maintenance 23,200 23,994 37,750 TENNIS PROGRAM Professional Fees 0 0 0 Socials 100 0 100 Tennis Keys 250 656 150 Miscellaneous 500 5,612 550 Total Tennis 850 6,268 800 SOCIAL Pre-teen/ Teen/ Adult&Family 9,200 10,658 11,000 Hayride 2,900 2,512 2,750	Telephone/Internet	1,250	1,225	1,300
Building 5,000 2,350 5,000 Pool 5,000 5,425 15,000 Supplies/Pool Games 300 75 250 Electrical 250 0 250 Furniture 1,000 0 1,000 Play Area/Basketball/Tennis 250 50 250 Grounds 7,900 12,594 12,500 Tree work 3,500 3,500 3,500 Total Maintenance 23,200 23,994 37,750 TENNIS PROGRAM Professional Fees 0 0 0 Socials 100 0 100 Tennis Keys 250 656 150 Miscellaneous 500 5,612 550 Total Tennis 850 6,268 800 SOCIAL Pre-teen/ Teen/ Adult&Family 9,200 10,658 11,000 Hayride 2,900 2,512 2,5750	Total General Expenses	14,050	13,375	13,900
Pool 5,000 5,425 15,000 Supplies/Pool Games 300 75 250 Electrical 250 0 250 Furniture 1,000 0 1,000 Play Area/Basketball/Tennis 250 50 250 Grounds 7,900 12,594 12,500 Tree work 3,500 3,500 3,500 Total Maintenance 23,200 23,994 37,750 TENNIS PROGRAM Professional Fees 0 0 0 Socials 100 0 100 Tennis Keys 250 656 150 Miscellaneous 500 5,612 550 Total Tennis 850 6,268 800 SOCIAL Pre-teen/ Teen/ Adult&Family 9,200 10,658 11,000 Hayride 2,900 2,512 2,750	MAINTENANCE			
Supplies/Pool Games 300 75 250 Electrical 250 0 250 Furniture 1,000 0 1,000 Play Area/Basketball/Tennis 250 50 250 Grounds 7,900 12,594 12,500 Tree work 3,500 3,500 3,500 Total Maintenance 23,200 23,994 37,750 TENNIS PROGRAM Professional Fees 0 0 0 Socials 100 0 100 Tennis Keys 250 656 150 Miscellaneous 500 5,612 550 Total Tennis 850 6,268 800 SOCIAL Pre-teen/ Teen/ Adult&Family 9,200 10,658 11,000 Hayride 2,900 2,512 2,750	Building	5,000	2,350	5,000
Electrical 250 0 250 Furniture 1,000 0 1,000 Play Area/Basketball/Tennis 250 50 250 Grounds 7,900 12,594 12,500 Tree work 3,500 3,500 3,500 Total Maintenance 23,200 23,994 37,750 TENNIS PROGRAM Professional Fees 0 0 0 Socials 100 0 100 Tennis Keys 250 656 150 Miscellaneous 500 5,612 550 Total Tennis 850 6,268 800 SOCIAL Pre-teen/ Teen/ Adult&Family 9,200 10,658 11,000 Hayride 2,900 2,512 2,750	Pool	5,000	5,425	15,000
Furniture 1,000 0 1,000 Play Area/Basketball/Tennis 250 50 250 Grounds 7,900 12,594 12,500 Tree work 3,500 3,500 3,500 Total Maintenance 23,200 23,994 37,750 TENNIS PROGRAM Professional Fees 0 0 0 Socials 100 0 100 Tennis Keys 250 656 150 Miscellaneous 500 5,612 550 Total Tennis 850 6,268 800 SOCIAL Pre-teen/ Teen/ Adult&Family 9,200 10,658 11,000 Hayride 2,900 2,512 2,750	Supplies/Pool Games	300	75	250
Play Area/Basketball/Tennis 250 50 250 Grounds 7,900 12,594 12,500 Tree work 3,500 3,500 3,500 Total Maintenance 23,200 23,994 37,750 TENNIS PROGRAM Professional Fees 0 0 0 Socials 100 0 100 Tennis Keys 250 656 150 Miscellaneous 500 5,612 550 Total Tennis 850 6,268 800 SOCIAL Pre-teen/ Teen/ Adult&Family 9,200 10,658 11,000 Hayride 2,900 2,512 2,750	Electrical	250	0	250
Grounds 7,900 12,594 12,500 Tree work 3,500 3,500 3,500 Total Maintenance 23,200 23,994 37,750 TENNIS PROGRAM Professional Fees 0 0 0 Socials 100 0 100 Tennis Keys 250 656 150 Miscellaneous 500 5,612 550 Total Tennis 850 6,268 800 SOCIAL Pre-teen/ Teen/ Adult&Family 9,200 10,658 11,000 Hayride 2,900 2,512 2,750	Furniture	1,000	0	1,000
Tree work 3,500 3,500 3,500 Total Maintenance 23,200 23,994 37,750 TENNIS PROGRAM Professional Fees 0 0 0 Socials 100 0 100 Tennis Keys 250 656 150 Miscellaneous 500 5,612 550 Total Tennis 850 6,268 800 SOCIAL Pre-teen/ Teen/ Adult&Family 9,200 10,658 11,000 Hayride 2,900 2,512 2,750	Play Area/Basketball/Tennis	250	50	250
Total Maintenance 23,200 23,994 37,750 TENNIS PROGRAM Professional Fees 0 0 0 Socials 100 0 100 Tennis Keys 250 656 150 Miscellaneous 500 5,612 550 Total Tennis 850 6,268 800 SOCIAL Pre-teen/ Teen/ Adult&Family 9,200 10,658 11,000 Hayride 2,900 2,512 2,750	Grounds	7,900	12,594	12,500
TENNIS PROGRAM Professional Fees 0 0 0 Socials 100 0 100 Tennis Keys 250 656 150 Miscellaneous 500 5,612 550 Total Tennis 850 6,268 800 SOCIAL Pre-teen/ Teen/ Adult&Family 9,200 10,658 11,000 Hayride 2,900 2,512 2,750	Tree work	3,500	3,500	3,500
Professional Fees 0 0 0 Socials 100 0 100 Tennis Keys 250 656 150 Miscellaneous 500 5,612 550 Total Tennis 850 6,268 800 SOCIAL Pre-teen/ Teen/ Adult&Family 9,200 10,658 11,000 Hayride 2,900 2,512 2,750	Total Maintenance	23,200	23,994	37,750
Socials 100 0 100 Tennis Keys 250 656 150 Miscellaneous 500 5,612 550 Total Tennis 850 6,268 800 SOCIAL Pre-teen/ Teen/ Adult&Family 9,200 10,658 11,000 Hayride 2,900 2,512 2,750	TENNIS PROGRAM			
Tennis Keys 250 656 150 Miscellaneous 500 5,612 550 Total Tennis 850 6,268 800 SOCIAL Pre-teen/ Teen/ Adult&Family 9,200 10,658 11,000 Hayride 2,900 2,512 2,750	Professional Fees	0	0	0
Miscellaneous 500 5,612 550 Total Tennis 850 6,268 800 SOCIAL Pre-teen/ Teen/ Adult&Family 9,200 10,658 11,000 Hayride 2,900 2,512 2,750	Socials	100	0	100
Total Tennis 850 6,268 800 SOCIAL Pre-teen/ Teen/ Adult&Family 9,200 10,658 11,000 Hayride 2,900 2,512 2,750	Tennis Keys	250	656	150
SOCIAL Pre-teen/ Teen/ Adult&Family 9,200 10,658 11,000 Hayride 2,900 2,512 2,750	Miscellaneous	500	5,612	550
Pre-teen/ Teen/ Adult&Family 9,200 10,658 11,000 Hayride 2,900 2,512 2,750	Total Tennis -	850	6,268	800
Hayride 2,900 2,512 2,750	SOCIAL			
Hayride 2,900 2,512 2,750	Pre-teen/ Teen/ Adult&Family	9,200	10,658	11,000
	•			
	Total Social	12,100	13,170	

	Proposed Budget 2019-2020	Estimated Actual 2019-2020	Proposed Budget 2020-2021
OPERATIONS			
Pool Management	79,950	82,525	87,000
Pool-Non Contract Items	1,250	0	1,250
Permits and Licenses	600	835	850
Total Operations	81,800	89,100	89,100
ADMINSTRATION			
Legal	500	0	500
Tax Prep and Review Report	1,500	500	1,500
Reserve Study	3,500	0	5,000
Administrator	8,000	8,000	8,000
Membership	3,500	3,200	3,500
Printing/Postage/Supplies	500	918	600
Bank Charges	50	0	50
Real Estate Taxes	3,000	2,750	3,000
Property Taxes	400	0	400
Income Taxes	900	870	900
Insurance	7,000	7,600	8,000
Board Awards and Gifts	1,000	1,300	1,200
Website	300	300	300
Miscellaneous	350	523	400
Total Administration	30,500	25,961	33,350
SWIM and DIVE TEAM			
Contract Fees	28,200	27,175	28,000
Food and Other Expenses	8,500	7,100	8,000
Total Swim and Dive Team	36,700	34,275	36,000
TOTAL OPERATING EXPENSES	199,200	206,143	224,650
NET INCOME BEFORE RESERVE CONTRIBUTION	56,000	55,097	43,110
LESS: RESERVE CONTRIBUTION	(66270)	(66270)	(67720)
NET INCOME	-10,270	-11,173	-24,610

PINECREST SWIM AND TENNIS CLUB, INC. FISCAL YEAR 2020-2021 PROPOSED BUDGET

CASH AVAILABLE AND CAPITAL EXPENDITURES

	Budget 2019-2020	Estimated Actual 2019-2020	Proposed Budget 2020-2021
CAPITAL EXPENDITURES: Slide stairs & platform Diving board repair & replace Funbrella (new cover) New Funbrella		10,000 9,050 2,550	
Moving Playground	30,000	0	
New cloth for canopy frames Parking resurface Furniture	15,000		25,000 18,000
TOTAL CAPITAL EXPENDITURES	(45000)	(33117)	(43000)
NET INCOME BEFORE RESERVE CONTRIBUTION	56,000	55,097	43,110
Net Cash Flow for the Year	11,000	21,980	110
Beginning Cash Balance	419,926	418,000	443,730
Ending Cash Balance	430,926	439,980	443,840